

O/o The General Manager, (S&M-CM),
Tamil Nadu circle,
New CTS Building, III floor,
16, Greams Road, Chennai : 600 006



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. GM (S&M-CM) /223/vol-1/Fixed wireless telephone / 10-11/ 54 dt 5.11.2011

To

All Heads of SSAs,
Tamil Nadu circle.

Sub: Incentive for selling FWP by BSNL Staff -Reg

Ref.:GM (S&M-CM) /GSM Genl FWP /10-11/78 dt 31.10.2011

Approval of the competent authority is hereby conveyed for payment of incentive @Rs.50/- for selling of FWP instrument to customers (Not to BSNL Employee) by any BSNL staff. The expenditure is to be met from marketing fund. All field staff may be given instruments for door to door canvassing and selling .This incentive will be available up to 31/1/2012.

Deputy General Manager(sales)
O/oGM (S&M -CM),
Chennai-600 006.
Mobile No.9443200336